



Case Study



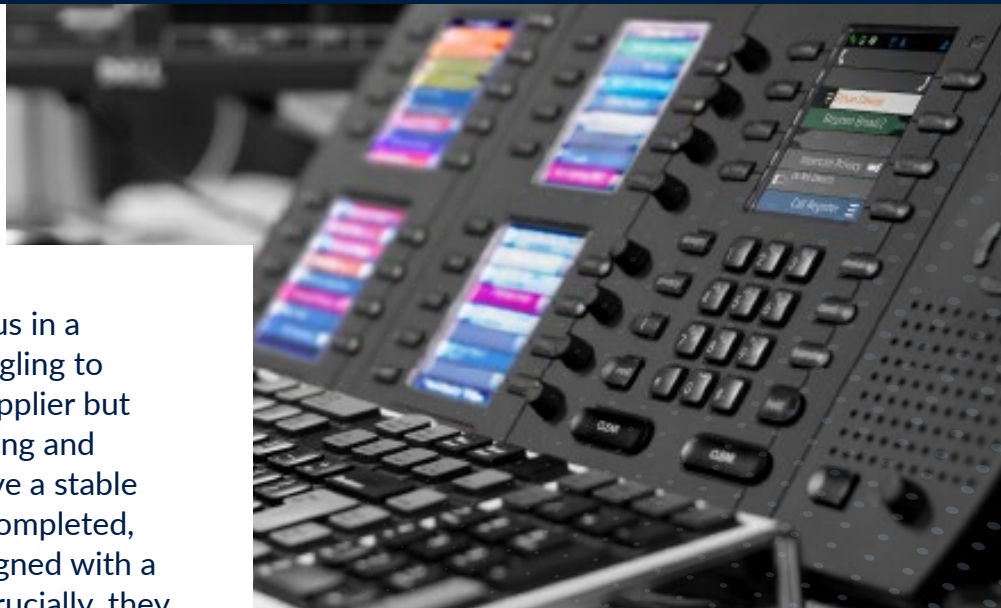
**PMP Delivers Excellence to
Speakerbus Technology.**

Introduction

Speakerbus Technology operates in the telephony systems/electronics industry and provides advanced solutions for real-time collaboration. They are recognised as a leader in critical voice communications and have been providing services worldwide since 1984.

Their mixture of software and devices serve a range of industries – from financial traders to government operations, their instant, reliable, communications solutions are used as an essential tool in many businesses and operations.

The Brief



PMP was approached by Speakerbus in a difficult situation – they were struggling to get consistent quality from their supplier but needed to reuse their Chinese tooling and commit to working with it to achieve a stable short-term supply. Once this was completed, they needed improved tooling designed with a plan for low-medium volume and crucially, they needed continuous supply during the transition to the new tooling.own operations were not impacted and the transition to PMP for supply was seamless.

The client needed an assurance supply would be on-going and asked for advice on polymers and colouring to help achieve the results they wanted.

PMP needed to refurbish and repurpose a suite of tooling while maintaining continuous supply to the customer, to ensure their own operations were not impacted and the transition to PMP for supply was seamless.



The Solution

PMP worked closely with Speakerbus to research new options in the form of materials, colouring, and printing solutions to find a combination that delivered the most consistent results. Once the consultation period was completed, PMP's experienced team worked hard to refurbish the existing toolset to ensure short-term supply during the transition to the new tools – this meant there would be minimal disruption to Speakerbus' own business.

New, improved tools were then designed by PMP's experts, incorporating the design and material choices that ensured a much better consistency and quality output moving forward, and these tools were put into production.

The Result

Leaning on over 40 years of experience, PMP was able to manage the transition smoothly and deliver a consistent supply of precision moulded parts to Speakerbus. Despite an incredibly tight timescale, PMP was able to both refurbish the old tools for short term supply and design improved ones for ongoing supply.

PMP has built a close relationship with Speakerbus Technology and continues to supply them with precision moulded parts that are relied on by their varied customer base.

Don't just take our word for it!

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PMP were able to provide a stable supply of moulded and printed products under very difficult circumstances. Their support over the years has been excellent and we look forward to working with them in the future.

Operations Director,
Speakerbus Technology

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pmpessex.co.uk



Precision Moulded Products (PMP Essex) have been in the injection moulded plastics business over 45 years and during that time they have developed a wealth of experience within the plastics industry.

▀ **pmpessex.co.uk**
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